

## **Historic, Archive Document**

**Do not assume content reflects current scientific knowledge, policies, or practices.**



1926

WHOLESALE LIST

1926

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**OUR BULBS**

Are grown in the famous Willamette Valley of Oregon, under irrigation and intensive cultivation. We guarantee trueness to name and will replace any stock not so found, or refund the money if unable to replace. We grow our bulbs every year on new soil, where gladioli have never grown before, thus insuring not only true to name bulbs, but sound, healthy stock. Oregon is becoming known as one of the greatest gladiolus producing centers of the world and we use every precaution to give the finest stock possible. Thousands who are growing our bulbs will attest to their merits.

Young, vigorous bulbs are the best for increasing your stock. Large bulbs often are unsatisfactory for this purpose. If you are in the business to increase your stock rapidly, buy young bulbs and bulblets. In most climates, with proper care, bulbs from No. 5 up will give satisfactory blooms, although younger stock blooms a little later than the larger bulbs.

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**SEASON**  
**1926**

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# Wholesale List Gladioli 1926

# D. H. UPJOHN

## SALEM, OREGON

### READ BEFORE ORDERING

**Special Note**—In event we are out of one size in a variety we will substitute the next size in sufficient quantity to cover price, unless otherwise instructed. Just write on your order "Don't Substitute" if you want sizes ordered only. We never substitute on varieties unless asked to. Our aim is to please our customers.

Cash with order. We prepay transportation on all orders of \$3 or over. With orders for less add 15% to help pay postage. No less than 25 bulbs at 100 rate; 250 bulbs or over of one kind at 10 per cent discount. We ship from March 15 on, or earlier if weather conditions favorable. Immediate shipment if requested.

On bulblets we will give a 10 per cent discount for 5000 of one variety or five quarts of one variety. 10 per cent discount on 10 quarts or 10,000 bulblets of assorted varieties.

Remember, we make no effort to compete in price against badly mixed, poorly grown, or inferior stock. We give our customers their money's worth.

Twenty-five per cent deposit will hold bulbs until March 15. We will send C.O.D. for balance unless remittance received before shipping date.

Names of introducers appear in parenthesis after varieties. (K) for Kunderd; (D) for Diener; (V) for Vos, etc. Only brief descriptions are used to indicate self color of flower. Fuller descriptions in retail list accompanying. Every variety we raise is well worth growing, coming from leading hybridizers of the world.

All stock offered, and orders accepted, subject to prior sale.

	Priced per 100						Bblts. Per 1000
	1	2	3	4	5	6	
Albania (Kemp) white.....	\$6.00	\$5.00	\$4.00	\$3.50	\$2.50	\$1.50	\$1.50
Alice Tiplady (K), orange prim.....	4.00	3.50	3.00	2.00	1.50	1.00	1.00
Anna Eberius (D), purple.....	5.40	4.40	3.40	2.50	1.50	1.00	1.00
A. B. Kunderd (K), ruffled.....	6.00	5.00	4.00	3.00	2.00	1.00	3.00
Arizona Rose (K).....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Avalon (K), ruffled white.....	6.00	5.00	4.00	3.00	2.00	1.00	2.00
A. W. Hunt, grand orange red.....			10.00	7.50	5.50	3.75	5.00
Baltimore, salmon.....	4.00	3.50					1.00
Bengal Tiger (Pratt), red.....			4.00	3.00	2.25	1.50	3.00
Blue Jay.....	7.00	6.00					
Blushing Beauty (K), cream.....	12.00	10.00	8.00	6.00	4.50	3.00	5.00
Butterboy (K), yellow prim.....	7.00	6.00	5.00	4.00	3.00	2.00	3.00
Butterfly (B), salmon.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Byron L. Smith (K), lavender.....	5.40	4.40	3.40	2.40	1.40	1.00	1.00
Challenger (K), dark red.....			4.00	3.00	2.00	1.50	1.50
Chris, deep maroon.....	4.50	4.00					1.00
Crimson Glow (B), crimson.....	5.00	4.00	3.00	2.25	1.50	1.00	1.00
Dexter (K), rose pink prim.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
D's American Beauty.....					3.25	2.25	3.00
Dorothy McKibbin (K), pink.....	6.00	5.00	4.00	3.00	2.50	2.00	2.00
E. J. Shaylor (K), rose pink.....	4.50	3.20	2.50	2.00	1.50	1.00	1.00
Elf (D), white.....	6.00	5.00			2.00	1.50	1.50
Eliz. Geberding (D), shell.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
Europa, fine white.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Evelyn Kirtland (A), pink.....		3.00	2.50	2.00			
Faun (K), bronzy pink prim.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
Firefly (K), scarlet prim.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
Fire Ribbon (K), band of red.....		6.50	5.50	4.75	2.50	2.00	2.00
Flora, giant yellow.....	5.00	4.50	4.00	3.00	2.00	1.00	1.00
Frank J. Symmes (D), peach red.....	7.00	6.00	5.00	4.00	3.00	2.00	2.00
Giant Salmon (K), large salmon.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
Giant White (K), ruffled.....	5.50	5.00	4.00	3.00	2.00	1.00	1.00
G. of Kennemerland, rose.....	4.50	3.50	2.50				1.00
Gold Drop (K), yellow prim.....	5.00	4.00	3.00	2.40	1.60	1.00	2.00
Gretchen Zang (A), pink.....	4.50	4.00					1.00
Herada (A), lavender.....	4.00	3.00	2.50				1.00
Hilda, bright red.....	4.00	3.00	2.50	2.00	1.50	1.00	1.00
Jack London (D), salmon.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Joe Coleman (K), red.....		4.00	3.00	2.00	1.50	1.00	1.00

Louise (A), lavender.....	5.00	4.00	3.40	2.40	1.40	1.00	1.00
Maine (V), white.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Majestic (V), orange.....	5.00	4.50	4.00	3.00	2.00	1.50	1.00
Mantorville (K), yellow ruffled.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Mary Pickford (K), white.....	6.00	5.00	4.00	3.00	2.20	1.50	1.50
Ming Toy (K), salmon prim.....	8.00	7.00	5.00	3.50	2.50	1.50	2.00
Miss Helen Franklin (K), white.....	4.50	4.00	3.50	2.50	1.50	1.00	1.00
Mona Lisa (K), rose pink.....	7.40	6.00	4.40	3.00	2.00	1.00	2.00
Mrs. Dr. Norton (K), cream.....		3.20	2.60	2.00	1.50	1.00	2.00
Mrs. F. C. Peters (F), lavender.....			8.50	5.00	4.00	3.00	5.00
Mrs. Frank Pendleton (K), pink.....	4.00	3.50	3.00	2.00	1.50	1.00	1.00
Mrs. H. E. Bothin (D), pink.....	6.00	5.00	4.00	3.00	2.25	1.50	2.00
Mrs. Richard Lohrman (D), cream.....			6.00	4.50	3.00	7.00	
Mrs. W. E. Fryer, scarlet.....	5.00	4.00					1.50
Mrs. William Kent (D), fawn.....	8.00	7.00	6.00	5.00	4.00	3.00	3.00
Muriel, light blue.....	5.00	4.00	3.00	2.25	1.50	1.00	1.00
Myra (K), salmon prim.....	5.00	4.00	3.00	2.25	1.50	1.00	1.00
Neoga (K), ruffled garnet.....	6.00	5.50	4.50	3.50	2.50	1.50	1.50
Niagara, cream yellow.....	4.50	4.00					1.00
1910 Rose (K).....	4.50	4.00	3.00	2.00	1.50	1.00	1.00
Old Glory (K), dark red.....	6.00	5.00	4.00	3.00	2.25	1.50	2.00
Orange Glory (K), ruffled.....	7.00	5.50	4.00	3.00	2.00	1.50	1.00
Pink Perfection, fine pink.....	5.50	5.00					
Pink Wonder (Kemp).....	6.00	5.00	4.00	3.00	2.00	1.50	1.00
Pride of Goshen (K), buff.....	4.50	4.00	3.50	2.50	1.50	1.00	1.00
Prim Beauty, extra fine.....	10.00	8.40	6.60	5.00	4.00	3.00	4.00
Primunella (K), orange saffron.....	7.00	6.00	4.20	3.60	2.80	1.60	2.00
Prince of Wales, orange.....			3.50	2.50	1.50	1.00	1.00
Purple Glory (K), one of the best.....	10.00	8.00	6.50	5.00	4.00	2.50	4.00
Radium (V), fine.....	5.00	4.50	3.50	2.50	1.50	1.00	1.00
Red Amarillas (K), large red.....	7.00	6.00	5.00	4.00	3.00	2.00	1.50
Red, White & Gold (K).....	5.00	4.50	4.00	3.00	2.00	1.00	1.00
Romance (K), grand.....	6.00	5.00	4.00	3.00	2.25	1.50	1.50
Rose Ash (D), Ashes of Roses.....	5.00	4.00	3.00	2.50	2.00	1.50	1.50
Rose Glory (K), ruffled.....	5.00	4.00	3.00	2.50	2.00	1.50	1.50
Sarah Pageis, lavender.....	5.00	4.50	3.00	2.50	1.50	1.00	1.00
Scarlano (K), ruffled red.....	5.00	4.00	3.00	2.25	1.50	1.00	1.00
Scarlet Princeps (K).....	6.00	5.00	4.00	3.00	2.00	1.00	1.25
Snowflake (K).....	4.50	4.00	3.00	3.00	2.00	1.00	1.00
Summer Blossom (K), pink.....	7.00	6.00	5.00	4.00	3.00	2.00	2.00
Thos. T. Kent (D), shell.....	5.50	4.50	3.50	2.50	1.50	1.00	1.00
Tyrian Beauty (K), deep rose.....	7.00	6.00	5.00	4.00	3.00	2.00	2.00
Violet Glory (K), ruffled.....	7.00	6.00	5.00	3.60	2.50	1.80	2.00
War, blood red.....	4.50	4.00					1.00
White Giant, grand white.....	6.50	5.50	4.00	3.00	2.25	1.00	4.00
White Wonder (Kemp).....	6.00	5.00	4.00	3.00	2.00	2.00	
Wolverine (V), salmon.....	5.00	4.50	4.00	3.00	2.00	1.00	1.00
Youell's Favorite (K), lavender.....	7.20	6.00	4.80	3.40	2.20	1.20	1.50

### BULBLETS BY QUART

(For pint add 25 cents to Half Quart Price)

Alice Tiplady .....	\$ 4.00	G. of Kennemerland.....	3.50	1910 Rose .....	4.00
Anna Eberius .....	6.00	Gold Drop .....	8.00	Orange Glory .....	7.00
Arizona Rose .....	4.00	Gretchen Zang .....	3.50	Pride of Goshen .....	4.00
Avalon .....	6.00	Halley .....	2.00	Primunella .....	6.00
A. W. Hunt.....	15.00	Herada .....	3.50	Purple Glory .....	12.00
Butterboy .....	3.00	Hilda .....	4.00	Red Amarillas .....	3.00
Butterfly .....	4.00	Joe Coleman .....	4.00	Red, White & Gold .....	4.00
Chris .....	4.00	Louise .....	7.00	Rose Ash .....	5.00
Crimson Glow .....	4.00	Majestic .....	6.00	Sarah Pagels .....	4.00
Dexter .....	6.00	Mantorville .....	6.00	Scarlano .....	6.00
E. J. Shaylor.....	3.50	Mary Pickford .....	7.00	Scarlet Princeps .....	5.00
Evelyn Kirtland .....	3.50	Miss Helen Franklin.....	4.00	Snowflake .....	4.00
Faun .....	6.00	Mona Lisa .....	9.00	Tyrian Beauty .....	8.00
Firefly .....	6.00	Mrs. F. C. Peters.....	20.00	Violet Glory .....	7.00
Fire Ribbon .....	8.00	Mrs. Frank Pendleton.....	3.50	War .....	3.50
Flora .....	4.00	Mrs. H. E. Bothin.....	8.00	Wilbrink .....	3.50
Giant Salmon .....	6.00	Muriel .....	4.00	Youell's Favorite .....	7.00
Giant White .....	5.00	Myra .....	6.00	Fine Mixture .....	1.35

## WHAT SOME OF OUR CUSTOMERS SAY

(Space precludes publication of numerous similar letters)

John B. Sinclair, Victoria, B. C., Canada: "Let me say that I have nothing but praise for the results from the 'glad' bulbs I had from you. I grew them alongside a lot of importations from Holland and the resultant comparison means 'no more Dutch bulbs for me.' Purple Glory went over six feet with immense blooms, although my soil is far from being the best."

F. D. Kinnear, Long Beach, California: "Yours are the finest bulbs I ever grew and the largest. I have a nice garden of glads every summer and am a member of the American Gladiolus Society."

Rev. H. Ralph Geil, Brownsville, Oregon: "Wish to thank you for liberal supply of extras. The quality of your bulbs is such that I am enclosing another order which I had expected to send elsewhere."

Mr. D. E. Peddie, Winnipeg, Canada: "The glads I got from you did so well this summer I thought I should tell you. They were all true to name; they everyone grew and made strong plants and exceptionally fine bloom spikes and took prizes wherever exhibited . . . I wish to compliment you on your packing of the bulbs. You certainly do not spare labor or expense to deliver your goods in good condition."

## SOME SUGGESTIONS

We cannot recommend too highly to flower lovers "The Flower Grower," printed at Calcium, New York, and edited by Mr. Madison Cooper. Subscription price \$2.00 per year; three years for \$4.50, five years for \$6.00. It is the ideal flower magazine for gladiolus growers or flower raisers in general. This mention is gratuitous, as we know that anyone not now a subscriber will reap great enjoyment and profit from this splendidly edited magazine.

All growers of gladioli should join the American Gladiolus Society. Send \$2 for your dues to John C. Davis, secretary, 77 South Avenue, Rochester, N.Y. This organization is doing a great work for the world's favorite flower.

**Better Flowers**—This is a high class little floral magazine published at Portland, Oregon, under auspices of the Portland Rose Society. Subscriptions \$1 a year. Send subscriptions either to my address or Editorial Office, 338 Chamber of Commerce Bldg., Portland, Oregon.

If you are interested in wild flowers, we suggest you write to Miss Ella McMunn, Route 8, Salem, Oregon. She gathers seeds of Oregon wild flowers, trees and shrubs which she puts up in packets at \$1 each. She is able to take orders for seeds of many rare and splendid specimens of Oregon flora which will add charm to your plantings and pleasure to your garden work. Miss McMunn is doing a great work in aiding to preserve our wonderful wild flowers and your support will materially assist her.

## SOME CULTURAL SUGGESTIONS

**Planting Bulbs**—Any time ground is in good condition in spring plant large bulbs about four inches deep, and not less than four inches apart. Smaller bulbs plant a little shallower. Don't let manure come in contact with bulbs. Sunny position is best.

**Cultivation**—Keep well cultivated and well watered. Water deeply when watering and not so often. Cultivate frequently, if possible, for best results.

**Digging**—Dig in fall, preferably late September or October. It is best to dig before tops are killed by frost. Cut off tops close to bulb as soon as dug. Let bulbs cure in sun, keeping away from frost. Store in cool, dry place, away from heat, frost and moisture. Keep in shallow boxes, if possible, and stir occasionally to give air.

**Cutting Blooms**—Leave at least four leaves on plant in cutting. Cut when first bloom opens and spike will bloom to tip. Keep water fresh and every day or two cut off quarter of inch of stem. When cutting, cut stem with slanting slice.

## SURPRISE SPECIAL

Just before planting time in the spring we often have bulbs in various varieties in excess of planting requirements. Send \$1 with your order, or any multiple of \$1, and we will send you bulbs, bulblets or planting stock very much in excess of amount you send. These must be our selection only. When ordering ask for "Surprise Special."